

Taskmaster to Trust-Builder: How Leaders Use Cultural Intelligence to Boost Productivity and Diversity

What makes it so hard to talk with people who are different?

For Common Vocabulary:

o Cultu	ral Intelligence – enables	us to be in		with a person who is
	ent from us so that they f			
1.	Curiosity			
2.		_		
3.	Courage			
4.		_		
5.	Compassion			
• Culture – the name we give to a set of attitudes, values, goals and behaviors that a group of				
peopl	e have in	<u> </u>		
0	Dominant culture – a group that is the most, widespread, or			
	influential within a social or political entity.			
0	Non-dominant culture – a distinct group that coexists with but is to			
	the more dominant gro	up.		
Cultural sel	f	empowers us to ca	are better for our	selves and others.
To be effec	tive in cross-cultural c	onversations, we nee	ed both Cognitive	Trust and
	Trust.		_	
• Cogn	itive Trust includes	,	skills and	·
• Affec	tive Trust includes			and relationship.

What three tools can you use to build trust with just about any colleague and client?